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**VIRGINIA TOBACCO INDEMNIFICATION AND COMMUNITY
REVITALIZATION COMMISSION**

701 East Franklin Street, Suite 501
Richmond, Virginia 23219

Southside Economic Development Committee Meeting
Thursday, October 28, 2010
8:15 a.m.

R. T. Arnold Library
South Hill, Virginia

1 **APPEARANCES**

2 The Honorable Edward Owens, Chairman
3 The Honorable Thomas C. Wright, Vice Chairman
4 The Honorable Kathy J. Byron
5 Mr. John Cannon
6 Mary Rae Carter
7 Deputy Secretary of Rural Economic Development
8 Office of the Secretary of Commerce and Trade
9 Mr. David R. Cundiff
10 Mr. Scott Harwood
11 The Honorable Daniel W. Marshall, III
12 The Honorable Harrison A. Moody
13 Ms. Connie L. Nyholm
14 The Honorable W. Roscoe Reynolds
15 The Honorable Frank M. Ruff

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17 **COMMISSION STAFF**

18 Mr. Neal Noyes, Executive Director
19 Mr. Ned Stephenson, Deputy Executive Director
20 Mr. Timothy J. Pfohl, Grants Program Administration Manager
21 Ms. Sarah Capps, Grants Coordinator, Southside Virginia
22 Ms. Stephanie S. Kim, Director of Finance
23 Ms. Stephanie S. Allman, Program Administrator
24 Ms. Sara G. Williams, Grants Coordinator, Southwest Virginia
25 Mr. Francis N. Ferguson, Counsel for the Commission

1 October 28, 2010

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4 MR. OWENS: I'll call the Southside Economic
5 Development Committee meeting to order. Neal, would you
6 make a roll call?

7 MR. NOYES: Delegate Abbitt?

8 DELEGATE ABBITT: (No Response).

9 MR. NOYES: Delegate Byron?

10 DELEGATE BYRON: Here.

11 MR. NOYES: Mr. Cannon?

12 MR. CANNON: Here.

13 MR. NOYES: Deputy Secretary Carter?

14 DEPUTY SECRETARY CARTER: Here.

15 MR. NOYES: Mr. Cundiff?

16 MR. CUNDIFF: Here.

17 MR. NOYES: Mr. Harwood?

18 MR. HARWOOD: Here.

19 MR. NOYES: Delegate Marshall?

20 DELEGATE MARSHALL: Here.

21 MR. NOYES: Mr. Moody?

22 MR. MOODY: Here.

23 MR. NOYES: Ms. Nyholm?

24 MS. NYHOLM: Here.

25 MR. NOYES: Mr. Owens?

1 MR. OWENS: Here.

2 MR. NOYES: Senator Reynolds?

3 SENATOR REYNOLDS: Here.

4 MR. NOYES: Senator Ruff.

5 SENATOR RUFF: Here.

6 MR. NOYES: Delegate Wright?

7 DELEGATE WRIGHT: Here.

8 MR. NOYES: You have a quorum Mr.

9 Chairman.

10 MR. OWENS: I want to thank everybody for
11 coming in this morning. Our minutes aren't available for the
12 10/13 minutes and we do have one piece of business. I'll call
13 on Tim.

14 MR. PHOFL: Your committee met October 13th
15 with some conversation in the other business category of the
16 agenda regarding a Lunenburg County grant that was made
17 just a year ago. The grant number was 1915 and that was a
18 grant of \$800,000. That was to be used to build out a shell
19 building that existed in Lunenburg County for more than a
20 decade. That was what was for then an active prospect and
21 there still is an active prospect. There's a company that's
22 looking at locating there in the shell building. The shell
23 building is about 60,000 square feet in the Lunenburg County
24 Center. Since that time a second prospect has emerged that is
25 looking at possibly locating, looking at a project and needs

1 approximately 25,000 square feet in Lunenburg. They don't
2 need the entire shell building. The gist of the request today
3 would be receiving this in a form of a revised application. We
4 emailed some information late Monday. The county is here to
5 ask that they be given the flexibility to use this \$800,000 FY10
6 Southside grant to build out the shell building or to construct
7 a new 25,000 square foot building for the second prospect
8 which seems to be more applicable than the prospect we
9 talked about a year ago. Beverly Hawthorne is here from the
10 county who would like to speak to this request. If you have
11 any questions, I'm sure she would be happy to answer them.

12 DELEGATE MARSHALL: I remember when
13 this came up before us. My question is what happens if you
14 get both fish in the boat at the same time?

15 MS. HAWTHORNE: That's always a possibility
16 and I deal with this problem ever so often on a regular basis.
17 You never have one person looking at you at one time and it
18 never works that way. I have continually had two or three
19 people looking at the shell building at the same time. It comes
20 down to who makes the decision first. I do not think the
21 project that we originally had the grant for and I don't think
22 they're going to be in a big hurry even when they say go with
23 it. The other prospect is. The shell building exists and it's
24 already there. It would be a faster project. If it happens like
25 Senator Ruff said, we'll come begging possibly and possibly

1 we'll have both at the same time.

2 SENATOR RUFF: A new year will come about
3 and we'll have more money available.

4 MS. HAWTHORNE: I believe we have that
5 much money already.

6 DELEGATE WRIGHT: I know that that the
7 county has worked very hard to get that before us and I would
8 appreciate your cooperation and the committees. It's really
9 strange to have two prospects, how often do you have two that
10 are active. I think there's a good possibility we'll land this one.
11 I would appreciate the Committee supporting this and I'll
12 make the motion that we accept the staff's recommendation.

13 SENATOR RUFF: Second.

14 MR. OWENS: It's been moved and properly
15 seconded that we accept the staff's recommendation. Any
16 further discussion? Hearing none, all those in favor say aye.
17 (Ayes). Opposed. (No response). The ayes have it. Thank
18 you.

19 MS. HAWTHORNE: I want to thank all of you
20 for making this work and I really appreciate all you do very
21 much. Thank you.

22 MR. OWENS: Thank you. Anybody from the
23 public wish to comment. If not, we're adjourned.

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25 PROCEEDS CONCLUDED

